

BizCap Loan Program Comparisons

LOAN TYPE

	SBA 504	REGIONAL 166	CDBG	SBA 504 REFINANCE
ELIGIBLE USES	 Purchase of Land &/or Buildings Purchase of Capital Equipment Construction Refinance with an expansion* 	 Purchase of land &/or Buildings Purchase of Capital Equipment Construction 	 Purchase of Land &/or Buildings Purchase of Capital Equipment Construction Working Capital 	 Refinance commercial real estate &/or equipment debt that is at least 2 years old & current within the last 12 months. Fund upcoming business operating expenses*
TYPICAL STRUCTURE	50% - Private Lender 40% - BizCap 10% - Equity Injection	50% - Private Lender 40% - BizCap 10% - Equity Injection	50% - Private Lender 40% - BizCap 10% - Equity Injection	50% - Private Lender 40% - BizCap 10% - Equity Injection
DOLLAR LIMITS	Maximum: \$5.5 Million*Minimum: \$50,000	• Maximum: \$500,000	• Maximum: \$125,000*	Maximum: \$5.5 Million*Minimum: \$50,000
TERM	10, 20 or 25 years - RE10 years - Equipment	Match useful life of asset: max 10 yrs Equipment20 yrs Real Estate	Useful life of asset up to 15years	10, 20 or 25 years – RE10 years - Equipment
RATE	Fixed for term of loan with effective rate near 5.25%*	Generally 2/3 ^{rds} of Prime (3.00% as of 5/1/18)*	Generally 2/3 ^{rds} of Prime, currently 3% fixed rate	Fixed for term of loan with effective rate near 5.35%*
COLLATERAL/ GUARANTEES	 2nd Mortgage or lien on project assets Pers & Corp Guarantees 	 If shared 1st mortgage or lien on project assets, no guarantees required 2nd lien possible w/ credit enhancements & 1% fee* 	 Mortgage on real estate, liens on machinery, equipment, &/ or other assets Pers & Corp Guarantees 	 2nd mortgage or lien on project assets Other collateral may be required* Pers & Corp Guarantees
PROGRAM PURPOSE	Job creation/retention through expansion of US based small businesses	Job creation/retention for Ohio based businesses	Job creation/retention to benefit low/moderate income persons	Job creation/retention through refinancing to improve cash flow of small businesses



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REQUIREMENTS	 For-profit, owner-occupied small businesses Size standards determined by NAICS code Third Party Lender req'd Create/Retain Jobs* 	 For-profit, owner-occupied small businesses Create/Retain Jobs* 	 For-profit, owner occupied small businesses Create/Retain Jobs* Prevailing wage required for construction projects 	 Business must be at least 2 years old with no change in ownership during that time Size standards determined by NAICS code For-profit, owner-occupied small businesses Third Party Lender req'd Create/Retain Jobs*
FEES & CLOSING COSTS	 Application: \$500 (refunded at closing) Approx. 2.16% loan issuance fees (financed) BizCap closing costs: up to \$2,500 can be financed; balance due at closing 	 Application: \$500 Processing: 1½% paid at loan closing Closing costs in excess of \$500 & out-of-pocket expenses ¼% Per annum servicing fee (incl. in interest rate) 	 Application: \$100 Processing: 1½% paid at loan closing Closing costs in excess of \$100 & out-of-pocket expenses. 	 Application: \$500 (refunded at closing) Approx. 2.60% loan issuance fees (financed) BizCap closing costs: up to \$2,500 can be financed; balance due at closing
INELIGIBLE USESOR BUSINESSES	 Passive investment companies Spec real estate Not-for-profits Full listing of ineligible business types, see 13 §CFR 120.110 	 Retail projects & businesses Spec real estate Not-for-profits Rolling Stock Working capital Debt refinancing 	Speculative real estateNot-for-profitsRolling StockDebt refinancing	 All uses & businesses listed in "SBA 504" Loans originally funded or guaranteed with Federal funds, SBA 7a, 504 & USDA debt cannot be refinanced
AVAILABLE	 Statewide in Ohio Fayette, Franklin, Jay, Randolph, Union & Wayne Counties in Indiana 	Statewide in Ohio	In Montgomery County, but outside the municipal limits of the City of Dayton	 Statewide in Ohio Fayette, Franklin, Jay, Randolph, Union & Wayne Counties in Indiana

^{*} Contact your BizCap Business Loan Officer for more information